

Anthony B. Hatch, Freight transportation/Rail/Intermodal, SME



Anthony b. Hatch was honored by being named the 2019 North American Rail Shippers association (NARS) “person of the year”.

Tony has been a senior transportation analyst on wall street for over thirty years, starting at major financial institutions (Salomon brothers; Argus, PaineWebber, NatWest markets prior to starting his independent analyst/consultancy at the turn of the century.

Mr. Hatch's coverage has been focused on the freight transportation segment, particularly surface transportation. Mr. Hatch is known for his knowledge of the intermodal area, where the various modes of freight transport converge, on which he has held several dozen specialized conferences, prior to co-founding and co-leading RailTrends in the 21st century, the rail industry's most comprehensive conference (www.railtrends.com)

Mr. Hatch provides not only “traditional” yet independent institutional transport research but also provides “bespoke” research such as due diligence and other services to “new” players in transport investment such as private equity, infrastructure and activist and other hedge funds in such areas as intermodal, short lines, rail maintenance and construction, railcar leasing and 3pls, as well as specific research for or concerning major railroads in North America as well as in Brazil, China, the UK, India and, especially, Australia. In addition to assignments with various trade and government organizations (such as the Association of American Railroads, the American Short line and Regional Railroad Association, the united transportation union, the Canadian transportation agency, the railway of Canada, the Intermodal Association of North America, the North American Association of rail shippers, AREMA/NRC/RSI, the Railway Association of the UK, Australian Railways, RAILINC/STEELROADS), various other freight shipper and supplier organizations (including NITL, NGFA, and NEARS/SEARS/MARS/SWARS, etc.), and management consulting firms such as PWC, Oliver Wyman/ Mercer management, etc. He has also worked with an extensive list of private equity/infrastructure firms in the space, both here and globally.

Mr. Hatch, when directly on “the street”, was named to various honor rolls, including the Institutional Investor (“II”) and Wall Street Journal all-star teams and he garnered the top spot in the prestigious Greenwich poll.

He is a Past President of the Motor Carrier Analysts Association.

His career highlight had been testifying before congress on railroads, starting in 1998, among other testimonies.

Mr. Hatch graduated from Harvard college with an A.B. in American history in 1982. He lives in New York city, and enjoys baseball (watching – LA Dodgers! - and playing), real football (spurs), Harvard sports, in addition to history (British, US, Canadian), politics, and sports cars.