



XPOLogistics

Bradley S. Jacobs

Chairman and Chief Executive Officer
XPO Logistics, Inc.

Bradley S. Jacobs is the chairman and chief executive officer of XPO Logistics, Inc. and managing director of Jacobs Private Equity LLC. He has a unique track record in the business world, having founded five companies since 1979, including three public companies, and leading each of them to become a billion dollar or multi-billion dollar enterprise. Two of the companies, XPO Logistics (NYSE: XPO) and United Rentals (NYSE: URI) are among the 20 best-performing stocks of the decade.

XPO is a top 10 global provider of transportation and logistics solutions, with approximately \$17 billion of revenue. The company is the industry's foremost champion of technological innovation and a leading service provider in fast-growing sectors such as e-commerce. Its operations span 30 countries, with 1,531 locations and approximately 100,000 employees serving 50,000 customers.

Prior to XPO, in 1997, Mr. Jacobs founded United Rentals, Inc. and created the world's largest construction equipment rental company in 13 months. In the 10 years that Mr. Jacobs ran United Rentals, its stock outperformed the S&P 500 Index by 2.2 times.

Mr. Jacobs has raised over \$25 billion of debt and equity capital, including two IPOs, and led teams that completed approximately 500 acquisitions in North America and Europe. Mr. Jacobs is an inductee of the American Rental Association Hall of Fame, an American Shipper Person of the Year and a member of the Business Council.