

As a result of aggressive growth and expansion, our client, a privately held organization, is hitting record revenues. They have expanded operations in 2017 and expect to double capacity and launch new initiatives in 2018. They have retained us for this **highly visible role as a Vice President of Outbound Transportation to be earmarked for succession planning and promotion to a Senior Vice President of Operations, in the next 24 months.**

Vice President of Outbound Fleet Transportation
Total compensation for this role may vary based on experience, but likely will
between \$280K - \$325K
(Substantial Base Salary + Bonus + Stock Grants)
Greater New York City

The ideal individual must have an entrepreneurial spirit and be ready to step in and support a rapidly growing business. We are looking for someone who is currently responsible for an Fleet Transportation and outside Cross Docks for a high volume operation.

- Proven accomplishments within Transportation operations for Direct to Consumer and local home deliveries, such as UPS, DHL, or any fulfillment operations organization
- Must be a visible leader with strong leadership qualities to instill change and improve processes with a systems and strategies
- Prior experience managing high volume direct to consumer flow
- This individual must be comfortable spending time on the floor daily, as well as regular interaction with C-level leadership and the board.
- Knowledge of the principles of Change Management
- Experience with IT for system changes and roll outs
- Practical experience using Transportation Management Systems (this is a homegrown system) to deliver low cost/high service transportation results
- Strong knowledge of the transportation industry and D.O.T rules and regulations
- Must have strong analytical skills and strong Project Management skills.
- Prepares and implements annual operating budgets and creates a process for overseeing P&L for the Transportation division
- Drives operational execution of key objectives such as productivity, service, retention, and transportation methods metrics for senior management
- Owns fleet and employee safety and builds programs that positively impact the number and severity of accidents
- Bachelor's Degree is required

If there is anyone you can recommend or refer, please have them call me at 310-445-5063 or email me at acarlisle@purcellintl.com. Please feel free to pass this onto a colleague.