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118th ANNUAL DINNER

2024





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118th One Hundred Eighteenth Anniversary Dinner



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Honored Guest and Keynote Speaker –
Joseph R. Hinrichs, President & C.E.O., CSX

Charles H. Ficken Memorial Award –
John C. Gallaher, Senior Vice President,
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Past President, *TCNY*

*Thank you for your expertise
and leadership.*



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2024 PROGRAM

NYPD EMERALD SOCIETY PIPES & DRUMS

OPENING REMARKS AND INTRODUCTION OF DAIS GUESTS

Introduced by: James A. Frostick

Annual Dinner Chairman & Past President, The Traffic Club of New York, Inc.

NATIONAL ANTHEMS

Sung by Laura Dunn

INVOCATION

The Reverend James Kollin

The Seamen's Church Institute

PRESENTATION OF THE CHARLES H. FICKEN AWARD

Presented by: Joseph J. O'Brien

President, The Traffic Club of New York, Inc.

PRESENTATION OF JOHN R. ALLEN SCHOLARSHIP AWARDS

Presented by: Martha J. Nevins

Scholarship Co-Chair and Past President, The Traffic Club of New York, Inc.

DINNER

KEYNOTE SPEAKER

Joseph R. Hinrichs

President & Chief Executive Officer

CSX

PRESIDENT'S REMARKS

Joseph J. O'Brien

PRESENTATION OF PRESIDENT'S PLAQUE

Presented by: Mark Casiano

President-Elect, The Traffic Club of New York, Inc.

CLOSING REMARKS

Mark Casiano



Congratulations to

Keynote Speaker

JOSEPH R. HINRICHS

President & Chief Executive Officer
CSX

JOSEPH O'BRIEN

President, TCNY (The Port of Virginia)

Charles H. Ficken Memorial Award Recipient

JOHN C. GALLAHER

TrinityRail
Past President, TCNY

President

The Traffic Club of New York, Inc.



JOSEPH J. O'BRIEN

Vice President, Ocean Carrier Sales
Virginia International Terminals / Port of Virginia



Keynote Speaker

JOSEPH R. HINRICHS

President and Chief Executive Officer



Joseph R. Hinrichs, a leader with more than 30 years of experience in the global automotive, manufacturing, and energy sectors, was named President and Chief Executive Officer of CSX in September 2022. Hinrichs brings to CSX a commitment to operational excellence, experience building global businesses through investment in people and culture, and a deep understanding of balancing safety and efficiency in a complex industry.

Hinrichs previously served as President of Ford Motor Company's global automotive business. In that role, he led the company's \$160-billion automotive operations, overseeing Ford's global business units and the Ford and Lincoln brands, as well as leading all of Ford's automotive skill teams, including Product Development, Purchasing, Manufacturing, Labor Affairs, Marketing and Sales, Government Affairs, Information Technology, and Sustainability, Safety and Environmental Engineering. Other titles he held at Ford include President of Global Operations, President of the Americas, President of Asia Pacific and Africa, Chairman and CEO of Ford China, and Chairman & CEO of Ford Canada. Hinrichs has also held executive roles in global manufacturing and materials planning, and logistics.

Hinrichs is recognized for his dedication to operational excellence, successfully managing and growing complex P&Ls, consistently increasing profits, and engaging with the workforce. In his recent roles, he spearheaded global business growth as he oversaw the construction of new overseas manufacturing plants, developed and launched new vehicles and services, and improved product quality.

Further, Hinrichs is lauded for working seamlessly with a variety of stakeholders and managing large teams. In his latest role at Ford, Hinrichs oversaw nearly 200,000 employees and 10,000 Ford and Lincoln dealers around the world. During his time as President of the Americas, he led the team to deliver the three most profitable years in the history of Ford's North American business unit and its best ever quality rankings.

Throughout his career, Hinrichs has been motivated by people and focused on forging strong relationships to generate successful business outcomes. Hinrichs has a proven track record in building collaborative relationships with labor leaders and represented workgroups during his time at Ford and GM. With a people-first mentality, Hinrichs believes listening to and learning from the workforce is critical to finding the right solutions and creating a winning culture.

An Ohio native, Hinrichs began his career with General Motors in 1989. After joining as an engineer, he requested a production management position and quickly ascended to plant manager. Following his tenure at Ryan Enterprises from 1998 to 2000 where he oversaw the private equity firm's investments in small entrepreneurial businesses – including those made in the manufacturing sphere – Hinrichs joined Ford to run its Van Dyke Transmissions Plant. Hinrichs ascended through roles of increasing responsibility, assuming his first global role just two years into his career at Ford.

Hinrichs serves in multiple advisory and board roles of various companies including The Goodyear Tire & Rubber Company, Exide Technologies, Luminar Technologies, microDrive, and First Move Capital. Hinrichs previously served as a senior advisor at Boyden California, an operating advisor at Assembly Ventures, as well as a director at Ascend Wellness Holdings, GPR, Inc., Rivian Automotive, Inc. and Ford Motor Credit Company. He was Chairman of the National Minority Supplier Development Council from 2016 to 2019 and also served on the boards of CEO Climate Dialogue, Climate Leadership Council, and the US-China Business Council.

Hinrichs has received numerous awards and recognition during his automotive career. In 2019 he was named an Automotive News All Star as the top global operations executive in the automotive industry. Upon his retirement in 2020, J.D. Power honored Hinrichs with a rare individual Distinguished Service Award recognizing his contributions to improving quality in the automotive industry. In 2015 he was named a Kentucky Colonel by the governor of Kentucky for his leadership in supporting successful manufacturing in the commonwealth.

Hinrichs holds a Bachelor of Electrical Engineering magna cum laude from the University of Dayton and an MBA from the Harvard Business School. He also holds an Honorary Doctor of Human Letters from Tiffin University and an Honorary Doctor of Science and Business Administration from Cleary University.

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2ND Place

Sophia Vizzoni

Daughter of Anthony Vizzoni of Becker LLC

3RD Place

Lauren O'Brien

Daughter of Mike O'Brien of Odyssey Logistics

**Merit Awards to the following
Exceptional Students**

Tyler MacDonald

Son of Colin MacDonald of Timex Group

Jasper Byrne

Son of Jahan Byrne of Matson Logistics

Christina Cabrera

Daughter of Alberto Cabrera of Jaxport

Our Scholarship Fund was formed in 2000 by our first woman President (1998), Nancy Paffrath of Gentek, and the Committee distributed the first awards at our Annual Dinner in 2001. **After tonight, we will have distributed a total of \$287,000!!!** This program would not be possible without the generous contributions of our members and their companies. We appreciate their active role in helping to grow and educate our future generation.

118th Anniversary Dinner

CONGRATULATIONS
TO

Joseph R. Hinrichs
of CSX



John C. Gallaher
of TrinityRail



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2024 UPCOMING EVENTS

March 19, 2024

NJ Devils vs. Pittsburgh Penguins
Prudential Center
Newark, NJ

May 14, 2024

Spring Golf Outing
Eagle Ridge Golf Club
Lakewood, NJ

June 6, 2024

The Joe Pirozzi Memorial Lobsterfest
and 13th Annual Transportation
Industry Networking Event
Brick, NJ

Summer 2024 – date TBD

Joint Event with NY/NJ FFF&BA
Manhattan Dinner Cruise

September 17, 2024

Fall Golf Outing
The Knoll Country Club
Parsippany, NJ

November 25, 2024

Boxing Night
New York City

November 26, 2024

Annual Thanksgiving Luncheon /
Membership Meeting
And Educational Seminar
New York City

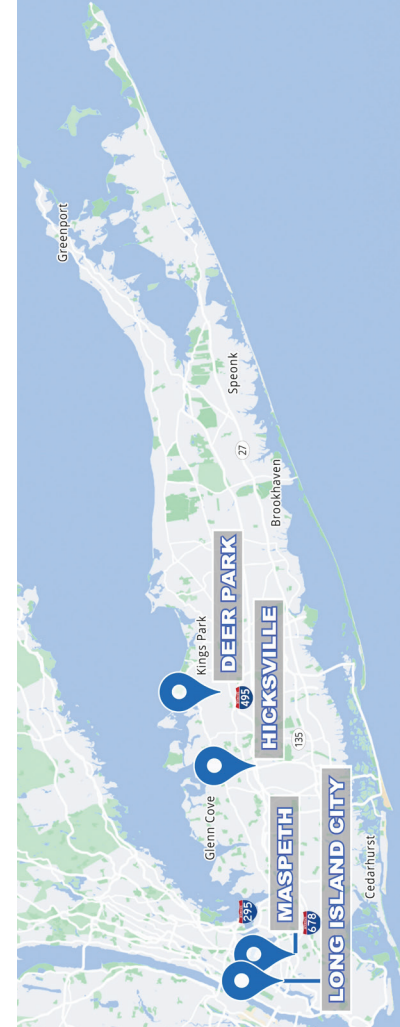
Note: all dates are subject to change.
Please visit our website at www.tcn.org for updates
and details as events approach.

118th Anniversary Dinner

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GUESTS

Lower Dais

(Seated left to right)

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Chaplain, International Seafarers' Center
The Seamen's Church Institute

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R.E.D. Trucking & Logistics
Chairman, The Traffic Club of New York, Inc.

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Vice President Sales & Marketing
Intermodal Management System, LLC
Past President, The Traffic Club of New York, Inc. (2012)
Annual Dinner Chairman (2015 – Present)

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PERVINDER JOHAR

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President, Rail North America
GATX Corporation

MICHAEL MILLER

Chief Executive Officer North America
Genesee & Wyoming Inc.

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and Keynote Speaker

Joseph R. Hinrichs

and

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Memorial Award Recipient

John C. Gallaher



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118th Anniversary Dinner

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(Continued)

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President
Port Liberty Terminals

DAN SHEEHY
Senior Vice President, Product & Network
Ocean Network Express (North America) Inc.

STEPHEN A. EDWARDS
Chief Executive Officer & Executive Director
The Port of Virginia

PETER LEVESQUE
President & Chief Executive Officer
CMA CGM (America) and American President Lines

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Vice President of Intermodal and Automotive
Norfolk Southern Corporation

ANNEMARIE HASKINS
President/Owner, AC Logistics Inc.
Agency for Matson Logistics

MATTHEW ALGAR
Head of Logistics N.A.
Unilever

MARK CASIANO
Vice President, Sales & Solutions
Odyssey Logistics
President-Elect, The Traffic Club of New York, Inc.

GUESTS

Lower Dais

(Continued)

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Vice President Ocean Carrier Sales
Virginia International Terminals / Port of Virginia
President, The Traffic Club of New York, Inc.

JOSEPH R. HINRICHS
President & Chief Executive Officer
CSX
Tonight's Honored Guest and Keynote Speaker of the Evening

RONNIE MILONE
Senior Vice President
Mediterranean Shipping Company (USA) Inc.

VINCENT J. MARINO
Chief Executive Officer
Marine Repair Services

PAUL NAZZARO
Executive Vice President
COSCO SHIPPING North America

FRANK CAPO
Senior Vice President - Commercial
Maher Terminals LLC

GREG MOORE
Chief Commercial Officer
FlexiVan

GUESTS**Lower Dais***(Continued)***KEVIN SINNOTT**

President
Fornazor International, Inc.

GREG TUTHILL

Chief Commercial Officer
SeaCube Containers

CHARLEY MOORE

Chief Commercial Officer
TrinityRail

JAMES BONNER

President
New York & Atlantic Railway
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Vice President Sales – Eastern Region
OOCL (USA) Inc.

CHRISTOPHER R. GRANT

Director International Marketing
BNSF Railway

DAVID P. MURAWSKI

Senior Vice President Sales & Marketing
Union Tank Car Company

CHRISTIAN KIEFER

President
Jillamy, Inc., Agent for MODE Transportation

GUESTS**Upper Dais***(Seated left to right)***NIKKI FUTERNICK**

Director of Intermodal
iShared Transportation

ROSETTA IACONO

Director, Growth & Commercial Relations
Montreal Port Authority
Immediate Past President, The Traffic Club of Montreal

MATHEW DIPILATO

Vice President Sales & Commercial Strategy
Arka Express
President, The Traffic Club of Chicago

JANIT STAHL

Director Contract Logistics Business Development Healthcare
Kuehne Nagel
President, The Traffic Club of Philadelphia

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Chief Executive Officer
CIE Manufacturing
Chairman, IANA – Intermodal Association of North America

RICHARD HOPKINS

Director, Specialized Services
Landstar

HENRIK KRISTENSEN

Managing Director
APM Terminals

GUESTS

Upper Dais

(Continued)

GENE SEROKA

Executive Director
Port of Los Angeles

D'ANDRAE LARRY

Head of Intermodal
Uber Freight

JEANETTE GIOIA

President
Serra International, Inc.
President, NY/NJ Freight Forwarders & Brokers Association

MICHAEL ROFMAN

Partner
Mazars USA

KEN O'BRIEN

Chief Executive Officer
Gemini Shippers Association

PJ MCGRATH

Vice President Sales Northeast
Hapag-Lloyd (America) LLC

BETHANN ROONEY

Director, Port Department
The Port of New York & New Jersey

JOHN NARDI

President
Shipping Association of New York and New Jersey

GUESTS

Upper Dais

(Continued)

DAVE ADAM

Chairman & Chief Executive Officer
United States Maritime Alliance Ltd.

TOM TISA

Head of Network Development Strategies
CSX

GREGORY AZIZ

Chairman & Chief Executive Officer
National Steel Car Limited

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Upper Dais

(Continued)

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DCLI

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1907	George T. Smith*	1938	Henry R. McLean*
1908	C.S. Keene*	1939	J.A. Quinlan*
1909	George A. Cullen*	1940	Oliver P. Caldwell*
1910	Judge C.F. Moore*	1941	Harry H. Meyer*
1911	F.E. Herrman*	1942	Arthur C. Schier*
1912	E.G. Warfield*	1943	W.W. Finley, Jr.*
1913	A.F. Mack*	1943	W.P. Rudrow*
1914	R.H. Wallace*	1944	Charles H. Beard*
1915	W.C. Hope*	1945	J.M. Breen*
1916	Thomas A. Gantt*	1946	J.P. Krumech*
1917	T.N. Jarvis*	1947	H.L. Lauby*
1918	W.L. Woodrow*	1948	H.W. MacArthur*
1919	Ralph S. Stubbs*	1949	R.W. Nelson*
1920	Fred E. Singer*	1950	James W. Harley*
1921	R.J. Menzies*	1951	Joseph W. Brennan*
1922	T.T. Harkrader*	1952	E.D. Sheffe*
1923	Frank W. Smith*	1953	R.J. Wood*
1924	P.M. Ripley*	1954	J.P. Dennis*
1925	W.A. Schumacher*	1955	Joseph L. Seiler*
1926	W.S. Cowie*	1956	Edmund A. O'Brien*
1927	H.C. Snyder*	1957	William J. Honan*
1928	E.R. Bardgett*	1958	Horace H. Huston*
1929	George F. Hichborn*	1959	Eugene J. Dean*
1930	Charlton A. Swope*	1960	John S. Carlson*
1931	Walter Bockstahler*	1961	Arthur E. Baylis*
1932	Louis M. Porter*	1962	Carl P. Greeley*
1933	Ralph P. Bird*	1963	Richard A. Julian*
1934	J.W. Roberts*	1964	Charles H. Wager*
1934	W.H. Lancton*	1965	William S. Ducey*
1935	Charles W. Braden*	1966	Ambrose T. Sims

*Deceased

PAST PRESIDENTS (continued)

1967	Edwin F. Mundy*	1993	Joseph P. Pirozzi*
1968	Frank L. Merwin*	1994	John G. Breslin
1969	John G. Patten*	1995	C. Fred Browning*
1970	John W. Peterson*	1996	Brian D. Purdy*
1971	James K. Seymour*	1997	David F. Atkins
1972	Michael J. Walsh, Jr.*	1998	Nancy G. Paffrath
1973	Fred C. Reisse	1999	Anton J. Becker
1974	Archer G. Milligan*	2000	Martha J. Nevins
1975	Wilbur W. Thoms*	2001	Carmen J. Catanese
1976	John J. McBride*	2002	Richard J. Trocciola
1977	Herbert J. Madden*	2003	Kevin C. Murphy
1978	Michael M. Benya (President Elect)	2004	Kathleen C. Rizzotti
1978	William A. Brown (President Elect)	2005	James E. Collett
1978	Thomas K. Turner	2006	J. Michael O'Brien
1979	Eugene D. Onieal* (President Elect)	2007	David A. Dufault
1979	George J. Brunner*	2008	Lawrence Montanez, Jr.*
1980	Eugene V. Fitzpatrick*	2009	Steven E. Rand
1981	William B. Rose*	2010	Randall O. Bayles
1982	Donald F. Hagen	2011	Lucy Ambrosino
1983	Lawrence W. Mottley*	2012	James A. Frostick
1984	Lewis J. Welter*	2013	James G. Cunningham*
1985	Charles J. Lancaric*	2014	Greg Snyder
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SEATING CHART

Company name	Table #
AC Logistics, Agency for Matson Logistics	26
Acme Transportation	54
AITX	52
Alliance Shippers Inc.	43
American Commercial Barge Line	29
American Journal of Transportation	32
APM Terminals	44
Astro Aggregates	39
ATA Freight	55
BCS Placement	54
Becker LLC	14
BlueCargo	57
Blume Global	46
BNSF Railway	31,48
Brookhaven Rail	64
BWS Logistics	57
C&K Trucking / AV Logistics	26
Carolina Group of Companies	40
Carolina National	40
Chesapeake & Delaware LLC	53
CIE Manufacturing	54
CIT Rail	54
CN	10,17,36
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SEATING CHART

<u>Company name</u>	<u>Table #</u>
DCLI	45
East Coast Warehouse & Distribution Corp.	25
ECBM Insurance Brokers	40
Farruggio's Express Inc.	57
Fast Freight	40
First Response Rail Service	42
FlexiVan	47
Forward Air	54
Forward Intermodal	54
Freight Appointments Ltd.	55
Freightmaster USA	40
GATX Rail	4,5,6,23
Genesee & Wyoming Rail Services, Inc.	59
Glencore	68
H&M International Warehousing	60
Hainesport Transportation Group	2
Hapag-Lloyd	34
IMC Logistics	41
IMS - Intermodal Management System	60
Intelistics Corp.	64
Intermodal Association of North America	26
Jaxport	51
The Judge Organization	58
Kiss Logistics	27
Logfret, Inc.	14

SEATING CHART

<u>Company name</u>	<u>Table #</u>
Maersk	56
Maher Terminals	35
Marine Repair Services	24
Maritime Association Port of NY/NJ	56
Matchback Systems	60
Magaya	55
Mazars USA	54
Mediterranean Shipping Company	30
Midland Manufacturing	63
Mi-Jack	61
Mitsui Rail Capital	55
MODE Transportation	65
Mountain Intermodal	63
National Steel Car Limited	37,38
NC Ports Authority	26
New York & Atlantic Railway	15,16
NJ Economic Development Authority	63
Norfolk Southern Corporation	22
Northstar Transport Services	62
NRT	61
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P&S Transportation	62
PayCargo	62
Pezold, Smith, Hirschmann & Selvaggio	61
PhilaPort	57

SEATING CHART

Company name	Table #
Plymouth Group	56
Port Liberty Terminals	3
Port Newark Container Terminal (PNCT)	49
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R.E.D. Trucking & Logistics	57
RIST Transport	52
Roadrunner Towing & Truck Service	60
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RXO	27,28
Sanns Transport Inc.	63
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Team Logistics	57
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TRAC Intermodal	50
Transtar	64
TrinityRail	11,12
Union Tank Car Company	1
Universal Intermodal	64
US Merchant Marine Academy	Various
Virginia Int'l Terminals / Port of Virginia	7,20
Wiz Freight Logtec	54

Seating chart reflects companies that purchased ticket as of the date of printing, and does not include company names of guest's attendees.

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CSX



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118th Anniversary Dinner
February 22, 2024



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Traffic Club of New York's The Joe Pirozzi Memorial Lobsterfest and 13th Annual Industry Networking Event

Thursday, June 6, 2024
At the beautiful
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Details will be forthcoming!
The Committee is planning a fun-filled day filled
with a great spread of food, drink, raffles, horseshoes,
a bocce ball tournament, and much, much more!

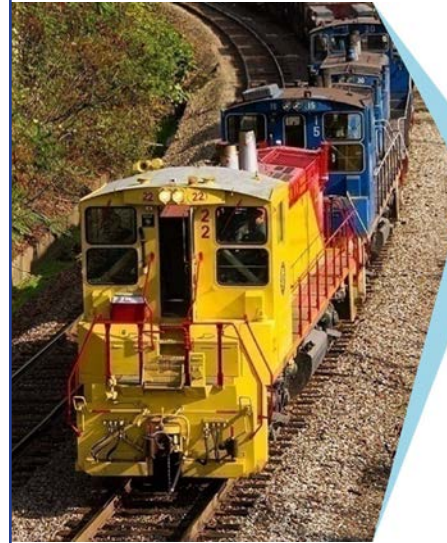
This year's event will be co-hosted by The NY/NJ
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NYPD Emerald Society Pipes & Drums
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The Port of Virginia for sponsoring them



The Traffic Club of New York was born on April 10, 1906 as a result of Congress passing the Hepburn Act and the Carmack Amendment, which among other things, required interstate carriers to issue through bills of lading and which gave the Interstate Commerce Commission powers to fix maximum rates. That evening, twenty nine members of the "Community of Freight Traffic Interests" met at the Arkwright Club, 320 Broadway and it was the unanimous and enthusiastic opinion of those present that a permanent organization of traffic and transportation men in the New York area would be of great benefit. It was resolved that the organization be named The Traffic Club of New York.

The first official meeting of the Club was held on May 9, 1906 and the draft of the Constitution and By-Laws was unanimously approved. It was determined that the purpose of the Club should be to cultivate closer relations between carrier and shipper and promote their best interest. The annual dues were set at \$10 for resident members and \$5 for non-resident members. The next meeting was held six days later during which the first officers of the Club were elected.

On June 1, 1906 invitation letters were sent to prospective Club members. The first regular meeting was held on September 25, 1906 at the Hotel Astor where it was announced that a total of 305 members had been accepted by the Club.

The first annual dinner of the Club was held at the old Waldorf-Astoria hotel on Saturday, February 16, 1907 and the cost was \$4.00 per person.

The first headquarters of the Club was in the old Waldorf-Astoria hotel until 1928 when the hotel was demolished to make way for the new Empire State Building. By then, the Club had over 1,700 members. The Club then moved its headquarters to the penthouse of the Park Central Hotel on 55th Street & 7th Avenue. In 1934, the Club moved to the Hotel Biltmore on Madison Avenue and 43rd Street. The Club subsequently moved into its own quarters at 15 Vanderbilt Avenue on top of Grand Central Station where the Club stayed until 1983. The Club next moved to the Downtown Athletic Club through 1998.

In its long history, the only time the Club did not hold an annual dinner was during World War II. More than 100 years since its founding, the TCNY remains a successful, prestigious Club.

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